

BUSINESS MANAGEMENT WITH A CONCENTRATION IN SUPPLY MANAGEMENT, ASSOCIATE OF APPLIED BUSINESS



Purchases of materials, supplies and equipment represent a large part of a business or industrial firm's total cost of operation. The purchasing function of supply management, because of its importance, is often designated as a separate responsibility to be handled by one or more individuals. Supply management practitioners are responsible for obtaining raw materials, goods and services at the lowest cost consistent with required quality. The majority of the nation's supply management personnel are employed in service and manufacturing firms. Many also work in government agencies, public utilities, schools and hospitals.

Program contact: Learn more

Learn more about how certificate credits apply to the related degree.

Related Degrees and Certificates

- Business Management, Associate of Applied Business
- Business Management with a Concentration in Human Resources Management, Associate of Applied Business
- Business Management with a Concentration in Small Business Management, Associate of Applied Business
- Bookkeeping, Certificate of Proficiency
- Payroll, Certificate of Proficiency
- Tax Preparation, Certificate of Proficiency

Related Training and Credentials

- Certificate in Applied Project Management (CAPM)
- Lean Six Sigma Green Belt for Health Care
- Lean Six Sigma: Yellow Belt, Green Belt, Black Belt
- LeanOhio Boot Camp: Transforming the Public Sector

Program Learning Outcomes

This program is designed to prepare students to demonstrate the following learning outcomes:

1. **Communication.** Demonstrate effective written communication for an intended audience that follows genre/disciplinary conventions that reflect clarity, organization, and editing skills.

2. **Oral Communication:** Demonstrate effective verbal and nonverbal communication for an intended audience that is clear, organized, and delivered effectively following the standard conventions of that language.
3. **Math/Financial.** Apply general math skills to analyze general business operations.
4. **Business Fundamentals.** Demonstrate the ability to identify and understand basic theories, principles & practices, and terminology related to each functional area of business.
5. **Critical Thinking.** Apply knowledge in the decision-making and problem-solving process.
6. **Diversity.** Interpret and explain the importance of diversity in the global workplace.
7. **Ethics.** Identify the foundations and importance of ethics and social responsibility, and how business integrates this into their ongoing operations.
8. **Purchasing & Supply Chain.** Gain a basic knowledge of the concepts, processes and practices within the purchasing & supply chain function.

MATH-1140, MATH-1141, MATH-1200, MATH-1270, and MATH-1280 can no longer count towards fulfilling the college-level mathematics requirement. These courses were re-classified as developmental mathematics by the state of Ohio in 2016. Tri-C established a 5-year transitioning window for students who had completed these courses prior to 2016 to apply them towards meeting graduation requirements, which expired in Summer 2021. It is highly recommended to see a counselor to determine the appropriate math required for your current major.

Suggested Semester Sequence

First Semester		Credit Hours
BADM-1020	Introduction to Business	3
BADM-2162	Introduction to Supply Management	3
Select one of the following:		3-4
MATH-1240	Contemporary Mathematics (or higher) ¹	
MATH-1470	Modern Mathematics for Business and Social Science I (Recommended for transfer)	
Select one of the following:		3
ENG-1010	College Composition I	
ENG-101H	Honors College Composition I	
Select one of the following:		3
IT-1090	Computer Applications	
IT-109H	Honors Computer Applications	
		Credit Hours 15-16
Second Semester		
ACCT-1311	Financial Accounting	3
ECON-2000	Principles of Microeconomics	3
PHIL-2060	Business Ethics ¹	3
Select one of the following:		3
BADM-2010	Business Communications	
BADM-201H	Honors Business Communications	
Select one of the following:		3
ENG-1020	College Composition II	

ENG-102H	Honors College Composition II	
	Credit Hours	15
Third Semester		
ACCT-1341	Managerial Accounting	3
BADM-2110	Production/Operations Management	3
ECON-2010	Principles of Macroeconomics	3
MARK-2010	Principles of Marketing	3
BADM-2XXX	Business Elective	3
	Credit Hours	15
Fourth Semester		
BADM-2120	Logistics Management	3
BADM-2151	Business Law	3
BADM-2181	Supply Management	3
BADM-2240	Negotiations	3
MARK-2261	Salesmanship and Promotional Strategies	3
	Credit Hours	15
	Total Credit Hours	60-61

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PHIL-2020 Ethics or PHIL-202H Honors Ethics will be accepted in place of PHIL-2060 Business Ethics.