# BUSINESS MANAGEMENT WITH A CONCENTRATION IN INTERNATIONAL BUSINESS, ASSOCIATE OF APPLIED BUSINESS



Designed to prepare students for the unique requirements of doing business in a global marketplace. Includes export activities, global business and marketing strategies, foreign manufacturing logistics, and international communications etiquette. Courses are taught by experts in International Business and feature guest lecturers, interactive role play, and plenty of hands-on activities. Maximizes student opportunities for employment in any aspect of business in the U.S. or elsewhere.

This program is available to be completed 100% online.

Program contact: Learn more

Learn more about how certificate credits apply to the related degree.

## **Related Degrees and Certificates**

- · Business Management, Associate of Applied Business
- Business Management with a Concentration in Human Resources Management, Associate of Applied Business
- Business Management with a Concentration in Small Business Management, Associate of Applied Business
- · Bookkeeping, Certificate of Proficiency
- · Payroll, Certificate of Proficiency
- · Tax Preparation, Certificate of Proficiency

#### Related Training and Credentials

- Corporate College Leadership Certificate Program
- · Lean Six Sigma Green Belt for Health Care
- · Lean Six Sigma: Yellow Belt, Green Belt, Black Belt
- · LeanOhio Boot Camp: Transforming the Public Sector

### **Program Learning Outcomes**

This program is designed to prepare students to demonstrate the following learning outcomes:

 Use listening, verbal, non-verbal, written, and appropriate crosscultural communication skills, utilizing appropriate technology with internal and external stakeholders, to meet a global organization's objectives.

- 2. Apply intercultural sensitivity and knowledge of global business practices and protocols to develop and maintain effective working relationships among diverse people.
- Provide quality and timely customer service that ensures customer satisfaction to both internal and external customers.
- Effectively utilize personal management skills such as project management, organization, leadership, professionalism, networking and time management to meet or exceed an organization's global objectives.
- Use various international systems, certification, standards, and software to maximize the efficiency of the global trade environment.
- Identify and use problem solving tools and principles of quality to identify and resolve problems in a timely manner that enhances a global organization's performance on a global scale.
- Apply general math, metric, currency, and accounting skills to prepare, record and track revenue and expenditures and other performance measures in a global environment.
- 8. Apply knowledge of global concepts including geography, current affairs, history, travel, and infrastructures to assist an organization's international strategy.
- Conduct market research to support an organization's global marketing programs/initiatives.
- Support management of an organization's transportation, warehouse, distribution, and logistics operations.
- 11. Apply knowledge of international financial management to support purchasing/sales products and services.

## **Suggested Semester Sequence**

	Credit Hours	15-16
BADM-2162	Introduction to Supply Management	
BADM-2110	Production/Operations Management	
Select one of the	following:	3
MATH-1470	Modern Mathematics for Business and Social Science I (Recommended for transfer)	
MATH-1190	Algebraic and Quantitative Reasoning (or higher Approved Ohio Transfer 36 Mathematics course) <sup>1</sup>	
Select one of the	following:	3-4
MARK-2010	Principles of Marketing	3
BADM-2780	Global Marketing and Distribution	3
ACCT-1311	Financial Accounting	3
Second Semeste	r	
	Credit Hours	15
IT-109H	Honors Computer Applications	
IT-1090	Computer Applications	
Select one of the	following:	3
ENG-101H	Honors College Composition I	
ENG-1010	College Composition I	
Select one of the	following:	3
ECON-2000	Principles of Microeconomics	3
BADM-2601	Global Commerce and Communication	3
BADM-1020	Introduction to Business	3
First Semester		Credit Hours
-435-010		

		_		
TŁ	nırd	San	neste	ı

	Total Credit Hours	61-64
	Credit Hours	16-17
DEGR-xxxx	Select Foreign Language elective	3-4
PHIL-1000	Critical Thinking	3
GEOG-1010	World Regional Geography	3
BADM-2790	International Business Strategy and Application	4
BADM-2151	Business Law	3
Fourth Semester		
	Credit Hours	15-16
ENG-102H	Honors College Composition II	
ENG-1020	College Composition II	
Select one of the	3	
DEGR-xxxx	Select Foreign Language elective <sup>2</sup>	3-4
ECON-2010	Principles of Macroeconomics	3
BADM-2760	Global Trade and Finance	3
ACCT-1341	Managerial Accounting	3

<sup>&</sup>lt;sup>1</sup> MATH-1240 Contemporary Mathematics taken prior to Fall 2024 will be accepted to meet mathematics requirement for this program.

MATH-1140, MATH-1141, MATH-1200, MATH-1270, and MATH-1280 can no longer count towards fulfilling the college-level mathematics requirement. These courses were re-classified as developmental mathematics by the state of Ohio in 2016. Tri-C established a 5-year transitioning window for students who had completed these courses prior to 2016 to apply them towards meeting graduation requirements, which expired in Summer 2021. It is highly recommended to see a counselor to determine the appropriate math required for your current major.

 $<sup>^{2}\,</sup>$  Foreign language electives should be selected in the same language. Department approval required to select another foreign language. American Sign Language courses are not foreign language elective options for this degree.